

W.9.B.1.

AGENDA COVER MEMO

Memorandum Date: August 15, 2005

Order Date: August 31, 2005

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Phillip Guyette, Public Works Fleet Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Peterson Machinery Co., in the Amount of \$127,223.00, with trade-in, for the purchase of One (1), New Diesel Powered Hydraulic Excavator, Contract FY05/06 FS-03.

I. MOTION

MOVE TO AWARD A CONTRACT TO PETERSON MACHINERY CO., IN THE AMOUNT OF \$127,223.00, FOR THE PURCHASE OF ONE (1) NEW, DIESEL POWERED HYDRAULIC EXCAVATOR, AS SPECIFIED IN CONTRACT FY05/06 FS-03.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Peterson Machinery Co., for the purchase of One (1), New, Diesel Powered Hydraulic Excavator, required by Public Works Waste Management Division?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Waste Management Division requires a Diesel Powered Hydraulic Excavator to facilitate ongoing construction at Short Mountain Landfill. The excavator is necessary for large earthwork projects associated with expansion of the landfill and closure of completed cells. It will be used for periodic construction of new gas collection wells. It will also be used to assist with moving large tarps required for daily cover of the landfill.

Waste Management Division faces several large earthwork projects at Short Mountain Landfill over the next three years as well as ongoing earthwork at the Quamaish Prairie Wetland Mitigation Bank. Rental excavators are often not available during the summer construction season. Excavators owned by Public Works are also typically unavailable during the peak construction season.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory operations of the County's only active landfill, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment unit was approved for purchase in the Waste Management FY05/06 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

E. Analysis

The County received five (5) responses from its invitation to bid. The low bid of \$120,250.00, with trade-in, was submitted by Oregon Tractor & Equipment Co., Inc. with ten (10) deviations from the published specifications. The second lowest bid of \$121,135.00, with trade-in, was submitted by Clyde/West, Inc., with four (4) deviations from the published specifications. The third lowest bid of \$127,223.00, with trade-in, was submitted by Peterson Machinery Co., with one (1) minor acceptable deviation from the published specifications.

F. Alternatives/Options

1. Purchase the above described equipment unit from Peterson Machinery Co., at this time.
2. Purchase the above described equipment unit from Oregon Tractor & Equipment Co., Inc. at this time. The hydraulic excavator bid by this vendor is equipped with glass cab windows in lieu of polycarbonate cab windows as specified. It is common when digging in the landfill for projectiles to be thrown into the cab windows, potentially causing serious injury to the operator. Polycarbonate windows greatly minimize the chance of a projectile penetrating a cab window. Additionally, this vendor could not supply a list of five (5) public agencies that have owned or operated this model excavator as required in the bid specifications.
3. Purchase the above described equipment unit from Clyde/West., Inc. at this time. The hydraulic excavator bid by this vendor is equipped with glass cab windows in lieu of polycarbonate cab windows as specified. It is common when digging in the landfill for projectiles to be thrown into the cab windows, potentially causing serious injury to the operator. Polycarbonate windows greatly minimize the chance of a projectile penetrating a cab window. Additionally, this vendor could not meet the required 90-day delivery requirement, offering to supply the machine in 180-days. The Waste Management Division is currently renting an excavator for \$5,100.00 per month, and would incur \$15,300.00 in rental costs if this purchase was delayed an additional 90-days.
4. Do not purchase at this time. Postponing the purchase of this equipment will require Public Works to seek rental equipment. Rental excavators are often not available during the busy summer construction season. Without an excavator, landfill operations can be disrupted when the time comes to place new gas collection wells in the fill. Large earthwork construction projects scheduled for the next three summers would also be hindered by not having an excavator readily available.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Peterson Machinery Co., and the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Peterson Machinery Co., for the purchase of one (1) New, Diesel Powered Hydraulic Excavator as specified in FY05/06 F03.

IV. Follow-up

None.

V. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
CONTRACT TO PETERSON MACHINERY
CO., IN THE AMOUNT OF \$127,223.00, FOR
THE PURCHASE OF ONE (1), NEW
DIESEL POWERED HYDRAULIC
EXCAVATOR, CONTRACT FY05/06 FS-03.

WHEREAS, at the duly publicized place and time on July 26, 2005, an authorized representative of the Department of Public Works, opened bids on the following:

One (1), New Diesel Powered Hydraulic Excavator, Contract
FY05/06 FS-03; and

WHEREAS, the bids from Oregon Tractor & Equipment Co., Inc. and Clyde/West, Inc. had an unacceptable deviation. The next lowest responsive bid with one (1) minor acceptable deviations was received from Peterson Machinery Co., in the amount of \$127,223.00, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Peterson Machinery Co. be accepted as recommended; and it is further

ORDERED that a contract be awarded to Peterson Machinery Co. in the amount of \$127,223.00 in accordance with the bid specifications; and it is further


ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this ____ day of August, 2005.

Anna Morrison, Chair
Lane County Board of Commissioners

APPROVED AS TO FORM

Date 8-18-05 lane county


OFFICE OF LEGAL COUNSEL

CONTRACT FY05/06 FS-03

Bid Opening: Tuesday, August 2, 2005

BID RECAP**ONE (1), NEW, UNUSED CURRENT-MODEL, DIESEL-POWERED HYDRAULIC EXCAVATOR, COMPLETE WITH TWO (2) TRADE-INS.**

<u>VENDOR</u>	<u>MAKE/MODEL #</u>	<u>QUANTITY</u>	<u>TOTAL COST</u>	<u>BID BOND/CHECK</u>
Oregon Tractor & Equip. Co. New Holland EH215LC		1	\$135,750	Bid Bond
Optional Equipment:	ITEM # DESCRIPTION III, 1 a-c Quick Coupler III, 2 60" Ditching Bucket		\$6,500 \$4,500	
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081		\$20,000 \$55,000	
Clyde/West	Volvo Ec210BNLC	1	\$134,674	Bid Bond
Optional Equipment:	ITEM # DESCRIPTION III, 1 a-c Quick Coupler III, 2 60" Ditching Bucket		\$8,578 \$4,461	
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081		\$18,000 \$39,000	
Peterson Machinery Co.	Caterpillar 318CL	1	\$142,635	Bid Bond
Optional Equipment:	ITEM # DESCRIPTION III, 1 a-c Quick Coupler III, 2 60" Ditching Bucket		\$6,898 \$4,588	
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081		\$20,000 \$52,000	

Pape' Machinery		John Deere 200 CLC		1	\$155,200	Bid Bond
Optional Equipment:	ITEM # III, 1 a-c III, 2	DESCRIPTION Quick Coupler 60" Ditching Bucket			\$6,095 \$5,050	
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081				\$10,000 \$79,000	
Terex Utilities West	TXC225LC-1		1		\$148,599	Bid Bond
Optional Equipment:	ITEM # III, 1 a-c III, 2	DESCRIPTION Quick Coupler 60" Ditching Bucket			\$ - Included \$3,933	
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081				\$19,000 \$35,000	
Modern Machinery	No Bid					
Optional Equipment:	ITEM # III, 1 a-c III, 2	DESCRIPTION Quick Coupler 60" Ditching Bucket				
Trade-in Units:	ASSET # #96657 Serial # GJ219 #03453 Serial # IT14GL1WN02081					